



Service Offerings & Price List

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Workshop Offerings & Price List

Luxurious Experience Academy (LEA) offers a variety of courses that are directly applicable to Employee and Leadership Development. Each course can be designed, developed and implemented via blended learning (e.g, in-person, webinar, computer based). We use the (ADDIE) model (Analysis, Design, Development, Implement, Evaluate) to design, develop and customize our curriculum to fit your organization's needs. The pricing provided for each course accounts for design, development, facilitation and printing of course materials for local (South Florida) training delivery up to 10 participants.

Course Title(s)	Price
Mindset and Leadership	\$3895.00
Bold Problem Solving	\$3895.00
Communication Mastery	\$3895.00
Conflict Resolution Mastery	\$3895.00
Millenials in the Workplace	\$3895.00
Collaborative Leadership	\$6895.00
Team Member Engagement & Empowerment	\$6895.00
People and Change Management	\$9895.00
Luxurious Customer Service	\$9895.00
Corporate Culture and Thriving Leaders	\$12895.00
Emerging Leaders	\$12895.00
Leadership Fundamentals	\$15895.00
Organizational Effectiveness	Custom
Executive Coaching	Custom

1-Day Workshops

Mindset and Leadership

Leaders can only lead to the extent that they believe they can. To maximize personal growth, it is important to learn effective tools to consistently manage thoughts and emotions and how they connect. It's also important to understand how to successfully help other team members grasp these concepts for a thriving team. The main goal of this course is to shed light on the understanding and usefulness of mindset awareness as a leader.

The following topics are covered in this workshop:

- How thoughts/values/beliefs are directly linked to leadership styles?
- Why is it important?
- How simple tweaks to mindset can reap huge changes in a team.
- Simple steps to maintaining mindset awareness.

Conflict Resolution Mastery

Conflict resolution training develops leaders, teams and organizations to manage the issues that will undoubtedly show up throughout the lifespan of employment and the business. This workshop will be a combination of activities, case scenarios, group discussions. This training will allow leaders and team members alike to develop better understanding on the issues that may arise with co-workers, and clients. Once potential issues are understood they are easier to resolve.

The following topics are covered in this workshop:

- Conflict Management
- Mastery of Understanding
- Mastering Conflict

Bold Problem Solving

Organizations should be able to notice where the company is having troubles and quickly and seamlessly solve the problems. Staying at the forefront of innovation should be a goal for all organizations.

The following topics are covered in this workshop:

- Problem Solving
- Accountability
- Decisiveness
- Critical Thinking

Communications Mastery

Great communication makes the world go around, and in business it can make the difference between success and failure. It is important that everyone from the executives to frontline employees understand the importance of communication and do their part.

The following topics are covered in this workshop:

- Communication Overview
- Listening
- Speaking
- Written
- Best Practices

Millenials in the Workplace

Millennials are taking over all sorts of positions in the workplace. They are now becoming more and more prevalent in the leadership roles They're exerting their influence. This workshop will help them and others in the workplace understand how to collaborate.

The following topics are covered in this workshop:

- Millenials in leadership roles
- Generational differences in the workplace
- What everybody needs to know when collaborating

2-Day Workshops

Team Member Engagement & Empowerment

This workshop will help employees understand employee life cycle, practices of exemplary employment, motivating and empowering each other. Team members will be able to develop an action plan to apply different concepts to enable team members to feel empowered and take ownership of their work.

The following topics are covered in this workshop:

- Employee Motivation
- Mindset
- Team member Collaboration
- Learn tools and approaches for creating a more engaged and high-performing workplace
- Practice proven engagement tools and build a skill set for leading a satisfied, high- performing workforce
- Examine recent research related to employee engagement, job satisfaction and high performance

Collaborative Leadership

When it comes to organizations, many times we can't do it on our own. We usually collaborate with other leaders and team members to reach company goals. It is important to learn how to create mutually beneficial collaborative workspaces.

The following topics are covered in this workshop:

- Improve your understanding of peer leadership and group dynamics in order to increase your ability to influence others and contribute to high quality group work environments
- Understand how your strengths work with other people's strengths.
- Learn to project and exercise personal authority to get things done and influence decisions
- Identify key roles, skills and mental models needed to support collaboration and assess your organization in terms of its ability to collaborate and how you can impact this
- Benefits of collaboration
- Build high trust relationships within your team
- Manage accountability
- Attributes of effective team builders and collaboration

3-Day Workshops

Emerging Leaders

This 3-day workshop will develop leaders to help them perform more effectively in their future roles with the organization and beyond. Many times, when a hard-working employee gets a well-deserved promotion into a management role, it can be a struggle for them to get their bearings in a new leadership role. This workshop will prep them and tell them what to expect.

The following topics are covered in this workshop:

- Understand the roles and responsibilities leader (who is also a manager)
- Learn what it takes to transition from star employee to exceptional leader
- Practice effective communication techniques
- Leadership Mindset
- Creating and Maintaining a Positive Work Environment
- Addressing Hostile Work Environments/Harassment/Violence
- Crucial Conversations
- Setting Expectations
- Managing Performance

Luxurious Customer Service

We can all agree that customer service is one of the staples of any company. Having leaders and team members who will provide consistent remarkable experiences is what will make the organization stand out when it comes to the competition. This workshop helps organizations create and implement a program that will keep your customers/guests/clients returning.

The following topics are covered in this workshop:

- Understanding the difference in a moment
- Apply company culture every time employee meets customer
- Seizing a moment (and if necessary, transforming the moment)
- Communication and service

- Crucial Conversations
- Taking ownership of the role
- Fail Fast and Fail Forward
- Picking Battles
- Critical Thinking and Mindset
- Manage accountability
- Attributes of effective team builders and collaboration

People and Change Management

In this 3-day workshop is to help develop executive leaders. By the end of this workshop they will have a better understanding of their growth, what their current leadership styles are and how they can improve them. They will also walk away with individualized action plans that we will create as we go with items to apply immediately in their daily lives (personal and professional). This workshop will be a deep dive in developing the self-awareness muscle and harnessing to their advantage.

The following topics are covered in this workshop:

- Mindset
- Self-Confidence
- Conflict Management
- Strategic Thinking
- Clear Communication
- Flexibility
- Resilience
- Developing Others

Corporate Culture and Thriving Leaders

Shifting from being a top performer to a leader can be tough. This course provides the crucial skills to shift from being an employee to a successful leader within the organization. Using interactive activities, case studies and on the spot coaching, we will cover key topics that are vital to achieve team success.

The following topics are covered in this workshop:

- Company Mission and Values
- Protecting the Company and the Team
- Employee Empowerment
- Personal Beliefs and Values
- Walking your Talk
- Understanding Your Leadership Behavior
- Boss vs. Leader
- Leadership Styles
- Followership
- Coaching

5-Day Course

Leadership Fundamentals Program

The goal of the program is to develop leaders to perform more effectively in their current and future roles. The courses integrate the use of activities, case scenarios, group discussions, and facilitated training to afford you the opportunity to explore the best and current practices of leaders. This insight allows you to develop a better understanding of how you and others operate and offers practical skills, tools, and techniques to help you leverage this knowledge and contribute better as leaders at and across the appropriate levels in your organization.

The following topics are covered in this workshop:

- Strategic Planning: Beyond Operational Thinking
- Strategic Thinking
- Strategic Management
- Building Coalitions and Partnering
- Strategic Planning & Project Management
- Action Planning
- Managing the Performance of Others / Coaching for Excellence
- Setting Expectations
- Managing Performance

- Coaching for Performance
- Crucial Conversations
- Providing Constructive Feedback
- Collaborative Leadership and Team Building
- Collaborative Leadership
- Emotional Intelligence
- Intrapersonal-Interpersonal Awareness
- Team Communication
- Team Building
- Innovation and Problem Solving: Tools and Techniques to Deal with Complex Issues
- Highly Effective Leaders
- Decisiveness
- Creativity & Innovation
- Flexibility

Analysis, Project Management and Coaching

Organizational effectiveness is crucial to any company and their profit. It is imperative that everything within the organization is prepared and optimized to effectively reach their strategic and operational goals in a seamless way. We will help you assess and improve the organization's systems, structure, processes and team members to ensure alignment with your vision, mission, philosophy and values.

The following topics are covered in this workshop:

- Establish clear goals, roles, responsibilities, expectations, boundaries and authority
- Optimize, alter and streamline your business processes
- Develop the right policies, procedures, processes, practices, systems and organizational structure to achieve cost-effective, productive results
- Eliminate redundancy and duplication
- Create the right staffing models and organizational structure
- Reorganize, your organization to make it highly efficient and effective